



ANGEL HEALTH CARE

Authorized Sales & Service

Partner

MARATHWADA .

Office Infrastructure

- Shop No-2, Amrut Sai Plaza, Silk mill Colony, Behind Aurangabad Rly Station ,Aurangaba-431001.
- 350 Sq. Ft. Rental Office Space on main road in commercial complex.
- Fully equipped office with two Desktops, Two Laptops, 1 Scanners, 1 Printers, Broadband Connection, Etc.
- Shifting shortly to new 1500 Sq. Ft. Own Commercial Place.





Owner's Introduction

- Santosh Sharma (Be.Com) in 2006 batch from Mumbai University.
- Worked as a sales engineer with Medtronic Health care, for Medical Equipment for Seven years at Mumbai.
- Worked as a Sales & Service engineer with Philips Health care. Mumbai & Marathwada for Medical equipment for two years.
- Worked as a Sales & Service engineer with Siemens Health care Ltd. Marathwada for Medical equipment for four years.
- Now working as a Kiran Medical System, Medion Health Care & Konica Minolta Health Care Pvt . Ltd Sales & Service Partner.

ESTABLISHMENT

- 2017 – Angel Health care established as authorized sales & service partner for Kiran Medical System (Marathwada).
- 2017 - started working as sales & service partner for Medion Health Care (Marathwada) .
- 2017 - Started working as authorized sales & service partner for Konica Minolta Health care india Pvt. Ltd (Marathwada).
- 2018 - Started working as a Sales & Service partner for Medion Health care (Pune)
- 2019 - Started working as a Sales & Service partner for Medion Health care & Konica Minolta Health Care(Nasik , Khandesh)
- Also Doing Project Work of M1M2 Installation.
- Principal: If you don't take care of your customer, somebody else will.

AREA COVERED FOR SALES & Service



- ❖ Area of Sales service
- ❖ Aurangabad
- ❖ Nanded
- ❖ Parbhani
- ❖ Latur
- ❖ Udgir
- ❖ Beed
- ❖ Usmanabad
- ❖ Vaijapur

Training Completed

- Santosh Sharma : – X-Ray Basic, X-ray advance, Local C –Arm , Flat Pannel C-arm.
- Ravi Rajput :- X-Ray Basic, X-ray advance, Local C Arm, Anesthesia Workstation, Defibrillator, Syringe Pumpe, Ventilator, Ultrasound.
- Satish Ghare :- X-Ray Basic, X-ray advance, Local C Arm, Ultrasound, Anesthesia Workstation Syringe pumpe, Ventilator.
- Amol Raykar :- X-Ray Basic, X-ray advance, Ultrasound Anesthesia workstation.

REQUIRNMENMENT & SUGGESTION

Requirement

- Frequent training.
- Basic application training of USG to service engineers.
- Increment in Installation warranty charges
- Increment in Miscellaneous Charges.
- Payment Send no Acknowledgement.
- DB list not updated and no feed back on our update
- Spare availability at factory for running product
- Payment directly going to HO not informed to SP
- Column Updade Issue
- Change of address Distributor to customer
- Service Bills sent to sips web cycle not received.





THANK YOU