

ANGEL HEALTH CARE Authorized Sales & Service Partner MARATHWADA

Office Infrastructure

- Shop No-2, Amrut Sai Plaza, Silk mill Colony, Behind Aurangabad Rly Station, Aurangaba-431001.
- 350 Sq. Ft. Rental Office Space on main road in commercial complex.
- Fully equipped office with two Desktops, Two Laptops, 1 Scanners, 1 Printers, Broadband Connection, Etc.
- Shifting shortly to new 1500 Sq. Ft. Own Commercial Place.





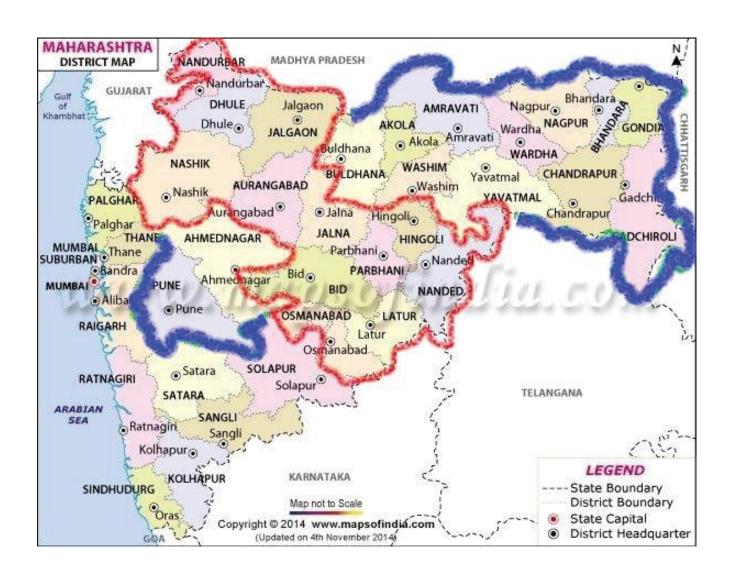
Owner's Introduction

- Santosh Sharma (Be.Com) in 2006 batch from Mumbai University.
- Worked as a sales engineer with Medtronic Health care, for Medical Equipment for Seven years at Mumbai.
- Worked as a Sales & Service engineer with Philips Health care. Mumbai & Marathwada for Medical equipment for two years.
- Worked as a Sales & Service engineer with Siemens Health care Ltd. Marathwada for Medical equipment for four years.
- Now working as a Kiran Medical System, Medion Health Care & Konica Minolta Health Care Pvt . Ltd Sales & Service Partner.

ESTABILISHMENT

- 2017 Angel Health care established as authorized sales & service partner for Kiran Medical System (Marathwada).
- 2017 started working as sales & service partner for Medion Health Care (Marathwada).
- 2017 Started working as authorized sales & service partner for Konica Minolta Health care india Pvt. Ltd (Marathwada).
- 2018 Started working as a Sales & Service partner for Medion Health care (Pune)
- 2019 Started working as a Sales & Service partner for Medion Health care & Konica Minolta Health Care(Nasik, Khandesh)
- Also Doing Project Work of M1M2 Installation.
- Principal: If you don't take care of your customer, somebody else will.

AREA COVERED FOR SALES & Service



- Area of Sales service
- Aurangabad
- Nanded
- Parbhani
- Latur
- Udgir
- ❖ Beed
- Usmanabad
- Vaijapur

ORGANISATION STRUCTURE

Name	Designation	Location	With Angel Health Care Since
Mr. Santosh Sharma	Owner	Aurangabad	3 Yrs.
Mr. Eshwar Rajput	Service Manager	Aurangabad	3 Yrs.
Mr. Vijay Kadam	Sales & Service Engineer	Nanded	2 Yrs.
Ms. Varsha Sharma	Admin	Pune	2 yrs.

Training Completed

- Santosh Sharma: X-Ray Basic, X-ray advance, Local C
 —Arm, Flat Pannel C-arm.
- Ravi Rajput :- X-Ray Basic, X-ray advance, Local C Arm, Anesthesia Workstation, Defibrillator, Syringe Pumpe, Ventilator, Ultrasound.
- Satish Ghare :- X-Ray Basic, X-ray advance, Local C Arm, Ultrasound, Anesthesia Workstation Syringe pumpe, Ventilator.
- Amol Raykar :- X-Ray Basic, X-ray advance, Ultrasound Anesthesia workstation.

REQUIRNMENT & SUGGESTION

Requirement

- Frequent training.
- > Basic application training of USG to service engineers.
- > Increment in Installation warranty charges
- Increment in Miscellaneous Charges.
- Payment Send no Acknowledgement.
- > DB list not updated and no feed back on our update

Angel Health Care

- > Spare availability at factory for running product
- Payment directly going to HO not informed to SP
- Column Updade Issue
- Change of address Distributor to customer
- > Service Bills sent to sips web cycle not received.

